

## CONTACT DETAILS

## Luca Amerio



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Sex M | Date of birth 30/10/1978 | Nationality Italiana

OCCUPATION FOR WHICH I AM  
COMPETINGCURRENT ROLE AND  
POSITION

## DESIRED OCCUPATION

## QUALIFICATION

## PROFESSIONAL OBJECTIVE

## PROFESSIONAL EXPERIENCE

- ---
- I am actually C-Level and Network Manager at CWS Digital Solutions S.r.l.
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- In 2003 I have completed the University Degree in "Ingegneria Gestionale" at the Politecnico of Turin.
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In parallel with the last year of studies, I have worked Lean Manufacturing Engineer at Microtecnica, local subsidiary of United Technologies Corporation - Hamilton Sundstrand.

I have been an Accenture Senior Manager, having more than 10 years of experience in leading and coordinating the On-shore, Near-shore, Off-shore and SubCo delivery service teams involved in the major Digital and SAP projects that Accenture plays for the major Players in the Automotive space.

I have a proven track record in project work, as well as commitment, energy and a real enthusiasm for support Customers in their processes continuous improvement.

January 2018 – Today

**CISO and Network Manager****CWS Digital Solution S.r.l.**

- Nominated at C-level with responsibility on the Team managing the internal technology infrastructure, as well as related cybersecurity matters.
- Nominated Manager of the Network composed by Factory, Data Analytics and Infrastructure virtual companies. Delivery responsibility continuity, together with an enlarged role aimed at growing business opportunities and Company magnitude.

**Company Activity:** Information Systems Consulting Company

December 2015 – December 2017

**Production Manager****CWS Digital Solution S.r.l.**

Management of multi-located development teams (also abroad) for multi-sector projects aimed at creating web, mobile, digital, multimedia (in collaboration with the specific business division), Customer Engagement and IoT solutions. Analysis of economic feasibility and definition of the technological address of the projects, with construction of the work teams and comparison for possible needs in terms of human and technological resources. Evaluation and selection of possible outsourcing service providers. Direct and "Agile" Project Management of Customers / Major projects, indirect control for all the others. Direct contact with the stakeholders (CWS owners) for updates on the progress of projects, on the creation of new opportunities and on resolving any critical issues.

**Company Activity:** Information Systems Consulting Company

March 2012 – December 2015

**Senior Manager****Accenture**

See below details

**Company Activity:** Information Systems Consulting Company

March 2012 – April 2013

**Senior Manager****Accenture**

Client: CNH Industrial

Project: new eEquipment

Role: Lead of the SAP/Portal functional &amp; technical integration stream

Team size: 10 On-Shore, +20 Off-Shore (India), 2 SubCo

Background enlargement, adding to the SAP knowledge other experiences such as the realization of a new Dealer Portal, based on WAS 7.0, Web 2.0, XHTML 5, Struts 2 and Clear Case technologies. This Web Application has been realized including also the study of the best User Interaction solutions, leveraging the lessons learnt by the most “trendy” web sites (such as Facebook), and the experiences of the Web Designers of Accenture Multimedia Agency.

**Company Activity:** Information Systems Consulting Company

May 2013 – January 2015

**Senior Manager****Accenture**

Client: COESIA

Project: CONE

Role: Delivery lead of the SAP modules for managing operations

Team size: 20 On-Shore, +20 Off-Shore (India)

Operations (i.e., sales, purchasing, production planning, production execution, installation) lead in the CONE initiative, a project aimed at delivering SAP in all the Companies owned by COESIA group (located at Bologna, Italy). The above-mentioned holding plays a worldwide leading role in the Industrial Equipment space, producing the industrial lines needed to pack food, beverages, tobacco, etc. With respect to the SAP modules used over the previous years in the Automotive space (listed below), I have had the opportunity to deep dive on those proposed by SAP for managing manufacturing and a business based on the project (WBS) concept.

April 2014

In parallel with the leadership role described above, in April 2014 I have been “Vehicle sales and logistic SME” for the project aimed at delivering SAP at Abdul Latif Jameel, Saudi Importer of Toyota, Lexus and Daihatsu.

**Company Activity:** Information Systems Consulting Company

February 2015 – December 2015

**Senior Manager****Accenture**

Client: FCA

Project: P2C

Role: Lead of the Campaign Execution service team

Team size: 4 On-Shore, 6 Near-Shore (Naples), 20 Off-Shore (India)

Lead of the team aimed at providing the Campaign Execution service to all the 8 FCA Countries in scope of the initiative (Italy, France, Germany, Belgium, Luxembourg, Netherlands, Poland and Denmark). In brief the role required:

- To plan developments and tests considering capacity, demand and due dates coming from all the Market Campaigns Leads.
- To build from scratch both Near-Shore and Off-Shore service delivery teams, managing Resources ramp-up and monitoring constantly the skill transfer of the Eloqua tool capabilities.
- To support adoption of applicable Accenture Delivery Best Practices, leveraging past experiences and ADM methodology (e.g., ticket management, quality delivery checklists, test sheets, bugs and CRs track records, etc.).
- To build, to monitor and to report common and tailored KPI (e.g., number of campaigns

delivered against plan, number of bugs, campaigns with bugs before Go-Live, On-time delivery, Quality trends, etc.).

**Company Activity:** Information Systems Consulting Company

September 2008 – February 2012

### Manager

#### Accenture

Client: CNH Industrial

Project: SAP Terra Novus

Role: Revenue Cycle Project Manager

Team size: About 10 On-Shore, +20 Off-Shore (India), 2/3 SubCo

I have worked as team leader coordinating all the On-Shore and Off-Shore consultant groups devoted to the “SAP Program” projects at CNH Industrial. My main responsibilities on these projects included:

- Program and Project management in partnership with CNH Industrial counterparts.
- Lead of functional On-Shore team and of technical Off-Shore team.
- Scope management (evaluation of requests for custom developments, execution plan control, KPI monitoring and control).
- Quality contact for Accenture internal control procedures.
- Project budget direct control.

**Company Activity:** Information Systems Consulting Company

September 2005 – September 2008

### Consultant

#### Accenture

Client: IVECO

Project: SAP Revenue Cycle

Role: Revenue Cycle Team Lead

Average team size: About 5 On-Shore, about 5 Near-Shore (Naples), 15 Off-Shore (India)

As a Consultant for Accenture I worked in a support role, gaining an in-depth knowledge of automotive processes and systems. My main responsibilities on these projects included:

- Team leader of the consultant group devoted at developing for IVECO and CNH the SAP SD commercial modules, SAP revenue cycle, SAP Automotive modules (VMS)
- Subject Matter Expert (SME) for the extension of the SAP revenue cycle from IVECO to CNH (responsibility taken since March 2008); this project, named “Terra Novus” was based on Chicago.

**Company Activity:** Information Systems Consulting Company

September 2003 – September 2005

### Analyst

#### Accenture

My first role within the Accenture Organization was acting as system analyst for ERP SAP revenue cycle modules in the Team operating for IVECO. This role helped me to earn a place on the Accenture Cadetship training programs. My main responsibilities on these projects included:

- System integration of SAP modules in all the IVECO European locations (Spain, Germany, Belgium, Holland, France, Poland, UK and Ireland)
- Processes engineering and systems customization of SAP SD commercial modules, SAP revenue cycle, SAP Automotive modules (VMS).

**Company Activity:** Information Systems Consulting Company

November 2002 – September 2003

**Stager (graduation preparation), Production Engineer**

**United Technologies Corporation - Hamilton Sundstrand Italy**

During my last University period and immediately after I was acting as Production Engineer in an Aerospace Company of the United Technologies Corporation located in Torino. This role helped me to gain an in-depth knowledge of the lean manufacturing processes and systems applying “on the field” the theory learned during the University years. My main responsibilities on this period included:

- Research and development of a “pull system” where the current Customer demand acts as a “pacemaker” for the Supply Chain shipping, assembly, manufacturing and procurement functions of each supplier
- Development of a control system to maintain a “constant work in progress”
- Application of the “MRD – Manufacture on Rate of Demand” technique for one-piece flow assembly cells
- Application of the “Theory of Constraints” of Elihu Goldratt and the “Drum Buffer Rope” technique for the manufacture planning only through the Critical Constraint Resources.
- Application of the “Value Stream Mapping” method for the value analysis and the removal of everything that is Not Value Adding (lean manufacturing principles).
- Application of the “Kanban System” to manage supply chain pull
- Application of the “Kaizen” principles and methods

**Company Activity:** Aerospace Company

**EDUCATION AND TRAINING**

September 1992 – June 1997

**High School Degree**

**54/60**

Istituto Sociale of Torino College

September 1997 – May 2003

**University Degree on Management Engineering**

**105/110**

Politecnico di Torino

- Thesis on “Project and Development of a one piece flow cell for the production and assembly of aerospace actuation systems based on the Rate of Demand principles”
- Academic transcript (ref att.1)

**PERSONAL SKILLS**

Native Language

Italiano

Other Languages

	COMPREHENSION		SPEAK		WRITE
	Listening	Reading	Interaction	Speaking	
English	C2	C2	C2	C2	C2

Fluent English (both speak and write) certified with Politecnico English Test passed with merit and with the “Upper Intermediate” score issued by “Education First” (the Institute that supports Accenture on managers English knowledge evaluation); experience improved also through several working weeks in UK and USA.

Communication skills

- Team communication
- Memorization and fast reading techniques

Organizational and Management skills

- Project management and control,
- Teamwork,
- Emotional Intelligence development,
- Theory of Constraints application,
- Kaizen techniques.

Professional skills

- Agile planning techniques (January 2019 – **Scrum Master Level 1 – SCRUM.ORG**),
- Robotic Process Automation (June 2017 – **RPA Diploma – UIPATH**),
- Manufacturing resource planning,
- Supply chain management,
- Drum, Buffer, Rope planning,

- ERP systems implementation (November 2010 – Variant Configuration Expert – SAP).

## Digital Experience

SELF EVALUATION				
Information treatment	Communications	Contents creation	Security	Problem solving
Advanced	Advanced	Advanced	Advanced	Advanced

**Additional Information Technology Tools Knowledge**

- In-depth knowledge of the ERP SAP R/3 (Release ECC 6.0) system mainly with reference to product definition and configuration modules
  - (VC – Variant Configuration),
  - Interactive Product Configurator (SAP-IPC) and not-SAP alternatives (such as ConfigIT),
  - Sales & Distribution (SD),
  - Vehicle Manager System (VMS),
  - Material Management – Purchasing (MM-PUR),
  - Controlling & Profitability Analysis (CO-PA),
  - Business Warehouse (BW)
- Basic knowledge of the programming language ABAP, used by SAP.
- Advanced knowledge of "Microsoft Office" suite (Word, Excel, PowerPoint, Access), of Microsoft Project and of Microsoft Visio;
- Good knowledge of SRSS;
- Good knowledge of programming languages ABAP, C and SQL;
- Good knowledge of the Decision Support System packages (Lindo, Electre, Expert Choice, Strad, SPSS);
- Good knowledge of the conceptual model and of the modules of ERP J.D.Edwards system;
- Good knowledge of the data analysis functions and systems such as Dream Writer and Query through Client Access;
- Some experience on J.D.Edwards processes analysis and on J.D.Edwards transactions, tables and UDC's setup.

## Additional Qualifications

- *Summer schools (Italy and Europe)* with classes on manufacturing re source planning, supply chain management, Kaizen and ERP systems implementation
- Participation to the Goldratt Institute training on *Theory of Constraints* and *Drum, Buffer, Rope*
- Certificate issued by FOR.ME. Institute on "quick reading and memorization techniques"
- Participation to the Galbani training on "emotional intelligence development".
- Participation to the training of Julio Velasco (Volley World Champion Coach with Italian Team) on Teamwork and Team Communication
- Participation as teacher assistant to various classes on "*Project Management and Control*"
- External Teacher on several seminars on "*Project Management and Control*" at Politecnico di Torino University.

Driving Licence B category

## ADDITIONAL INFORMATION

**Interests** In my spare time I enjoy basket, reading and community activities. Basket represents my first interest after my family and work duties and I have experienced the following progressive significant roles on this field:

- Basketball player in under 16th League winning 2 regional championship
- Basketball player in the National Third League for Auxilium Pallacanestro Torino
- Assistant Coach in the National Second League
- Team Manager in the Male and Female Torino Teams playing in the National Second League
- Scorers trainer
- Resources Manager, Communication Manager and Team Organization Director in the Male and Female Torino Teams playing in the National Second League
- Press Officer and internet site responsible
- Referees Assistant
- General Manager of the ASD Torino Basket Organization
- Since 2009, Team Manager of all the Torino Basket and Collegno Basket Teams, gathering results at national level (qualification to Regional and National Finals, ending 6<sup>th</sup> in 2013 as best result ever).

## ATTACHEMENTS

Attachment 1 - Academic transcript

**YEAR 1**

- Mathematical Analysis (24/30)
- Geometry (23/30)
- Chemistry (23/30)
- Physics I (29/30)
- Information Technology fundamentals (29/30)

**YEAR 2**

- Physics II (26/30)
- CAD (30 e Lode/30)
- Numerical Calculations (22/30)
- Computing Systems (28/30)
- Statistics (29/30)
- Mechanics (25/30)

**YEAR 3**

- Automatic Control Systems (28/30)
- Building Science and Structures Security (28/30)
- Politic Economy (27/30)
- Energy I (27/30)
- Electronics (19/30)
- Right Principles (18/30)

**YEAR 4**

- Operational Research (28/30)
- Business Organization I (27/30)
- Integrated Production Systems (25/30)
- Industrial Systems (28/30)
- Business Organization II (28/30)
- Production Planning and Control I (28/30)

**YEAR 5**

- Technique History A (29/30)
- Technique History B (30/30)
- Decision Supports Models and Methods (29/30)
- Innovation management and engineering studies (29/30)
- Systems Project Management (23/30)
- Industrial Systems Economy (25/30)
- Management Control Systems (28/30)

Attachment 2 - Information

- In-depth knowledge of the ERP SAP R/3 (Release ECC 6.0) system mainly with

## Technology Tools Knowledge

reference to product definition and configuration modules

- (VC – Variant Configuration),
  - Interactive Product Configurator (SAP-IPC) and not-SAP alternatives (such as ConfigIT),
  - Sales & Distribution (SD),
  - Vehicle Manager System (VMS),
  - Material Management – Purchasing (MM-PUR),
  - Controlling & Profitability Analysis (CO-PA),
  - Business Warehouse (BW)
- Basic knowledge of the programming language ABAP, used by SAP.
  - Advanced knowledge of "Microsoft Office" suite (Word, Excel, PowerPoint, Access), of Microsoft Project and of Microsoft Visio;
  - Good knowledge of SRSS;
  - Good knowledge of programming languages ABAP, C and SQL;
  - Good knowledge of the Decision Support System packages (Lindo, Electre, Expert Choice, Strad, SPSS);
  - Good knowledge of the conceptual model and of the modules of ERP J.D.Edwards system;
  - Good knowledge of the data analysis functions and systems such as Dream Writer and Query through Client Access;
  - Some experience on J.D.Edwards processes analysis and on J.D.Edwards transactions, tables and UDC's setup.

## Personal Data Privacy

I authorize the processing of my personal data pursuant to Legislative Decree 30 June 2003, n. 196 "Code regarding the protection of personal data".