Contact

+39 331 6001651 (Work) filippo.tempia@gmail.com

www.linkedin.com/in/ filippotempiabonda (LinkedIn)

Top Skills

Product Management Business Development Business Strategy

Languages

Italian (Native or Bilingual) English (Full Professional) Spanish (Full Professional)

Publications

SPINE (Signal Processing in Node Environment) framework for healthcare monitoring applications in Body Sensor Networks

SPINE: Framework for Body Sensor Networks

A Framework for Creating Healthcare Monitoring Applications Using Wireless Body Sensor Networks

Filippo Tempia Bonda, MBA

Business Unit Head - Digital Manufacturing Solutions at CWS Srl Turin Area, Italy

Summary

 15+ years of multifaceted experience in Telecom and High-Tech industries, combined with solid educational background (Double M. Sc. Degree in Engineering + Executive MBA)

• 6+ years covering Product Management roles with an upward career path, specialized in cross-functional team leadership, managing several e2e product developments, from concept to market.

• Estensive experience in multicultural settings, managed business in Italy, California, Argentina and Indonesia, covered roles in R&D, Product Management, Consulting and Business Development.

• Continuous learner, I love working at the intersection of Business Strategy and Technology (IoT, Data Analytics, Machine Learning, AI, Smart Cities).

Experience

CWS Srl

Business Unit Head - Digital Manufacturing Solutions January 2019 - Present Turin Area, Italy

TEAMRS Partner & Co-Founder April 2018 - Present Turin Area, Italy

Management Consulting start-up helping organizations expand their own capabilities with crowdsourced on-demand teams of talents - Focus on Artificial Intelligence and Business Strategy.

AnyLink Group Head Of Business Development October 2017 - December 2018 (1 year 3 months) Turin Area, Italy Telecom Italia Senior Advisor, Business Consulting, High Tech & Telco May 2014 - September 2017 (3 years 5 months) Turin Area, Italy

Provided thought leadership and domain expertise in the following areas:

- * Business Strategy & Business Model Innovation
- * Go-To-Market Strategy & Planning
- * Product Management & Innovation
- * Technology-Driven Business Model Innovation
- * Technology Investment Valuations (DCF)

Middle East, Pacific and Latin America areas.

Telecom Argentina Head of Product May 2012 - April 2014 (2 years) Buenos Aires

- Managed Voice, Data and Cloud Product line for Business and Public Sector Market (55k clients, \$300M revenue)

- Led a team of Product Managers to guarantee product portfolio competitiveness and roadmap implementation according to revenues and profitability targets.

- Managed a \$4MIn yearly investment budget for new product development and market launch, guaranteeing business plan approval, implementation plan execution and quality targets achievement.

Telecom Italia

4 years 7 months

Senior Product Manager, IoT & Smart City Solutions January 2011 - May 2012 (1 year 5 months) Milan Area, Italy

- Led the development of Smart City Solutions for the Italian Enterprise and Public Sector Market (4P)

- Representative in Private-Public Partnerships with Milan, Turin, Bari and Genoa cities to serve local governments with technology driven smart city solutions based on Cloud and Network Data capabilities.

Product Innovation Manager, IoT & Smart City Solutions November 2007 - December 2010 (3 years 2 months) Bologna Area, Italy - Led the development, rollout and management of Smart Energy, an IoTbased energy management platform that provides outdoor lighting remote control to 50+ City Managers and public utilities

- Coordinated the rollout of Smart Inclusion pilot project, to test innovative e-learning solutions in 10 children care hospitals across Italy. Awarded with Sodalitas Social and COM-PA Awards as best project for the intelligent use of technology oriented to an outstanding social value.

- Created a Customer Development Center to gather customer insights for new product features development. Created a PoC demonstration area and generated more than +200 customer visits /year.

Telecom Italia & Pirelli

R&D Project Manager, Data Analytics & IoT November 2006 - November 2007 (1 year 1 month) Berkeley, CA

Coordinated a research project at Wireless Sensor Networks Lab, a Telecom Italia & Pirelli joint research center established in June 2006 with the mission to research and develop IoT technologies and Machine Learning Algorithms to enable innovative products and services in telecommunication, industrial and telemedicine sectors.

 Co-created SPINE – an Open Source IoT Platform for Wireless Sensor Network Applications coordinating a team of 4 researchers to develop efficient digital signal processing algorithms.

• Prototyped a virtual rehabilitation system based on wearable sensor technology to improve therapy adherence and physical exercise effectiveness.

• Authored 3 research articles published in scientific magazines (BodyNets '08 Proceedings, EWSN'08).

TIM

R&D Engineer, Mobile Network Technology June 2002 - October 2006 (4 years 5 months) Turin Area, Italy

- Conceived and developed innovative mobile applications to strengthen

Telecom Italia leading market position.

- Provided technical consulting to the Marketing department to support product development.

- Performed technology scouting and technical evaluations of mobile cutting edge technologies.

Ericsson Intern October 2000 - June 2001 (9 months)

Developed an intelligent radio resource management algorithm that increased 3G mobile network capacity by >5%.

Education

IE Business School Executive MBA, Business Administration and Management · (2016 - 2017)

Yale School of Management Executive Program in Advanced Management, Behavioral Science of Management · (2017 - 2017)

Aden Business School Finance for Non-Finance Managers · (2013 - 2013)

SDA Bocconi Executive Program in Strategic Marketing and Innovation Management, Marketing & Innovation Management · (2009 - 2010)

University of California, Berkeley Visiting Researcher, Wireless Sensor Networks · (2006 - 2007)