



Antonio Paolo Umberto Visintini

General Manager - South East Europe

Info

Phone

+39.347.9737085

Email

antvisi@libero.it

Languages

English



Italian



Skills

Sales and Sales Management



Sales Channel Development



Managing People



Competitive Analysis



Financial Analysis



Hobbies

Free Diving, Sailing

Profile

Experienced Regional Manager with a demonstrated history of working in the mechanical and industrial engineering industry. Skilled in Negotiation, Sales, Engineering, and Sales/Sales Channel Management.

Employment History

General Manager - South East Europe, Baltimore Aircoil International NV

Oct 2017 - Present Milan

Regional Manager BeNeLux, Baltimore Aircoil International nv

Oct 2017 - Sep 2018 Heist op den berg

Regional Manager South East Europe, Baltimore Aircoil International nv

Oct 2015 - Sep 2017 Milan

Country Manager, Balticare srl

Oct 2008 - Sep 2015 Milan

National Sales Manager, Cesare Bonetti Spa

Apr 2006 - Sep 2008 Milan Area, Italy

Education

XIII Liceo Scientifico

Sep 1987 - Jun 1992 Milan

Courses

essencial of innovation, Avanoo

Jan 2019 - Apr 2019

lead to inspire, Acerta

Dec 2017 - Apr 2019

Business Finance

Sep 2015 - Sep 2015